

WATERFRONT TORONTO
Summary of Consulting Contracts
Fiscal Years 2001/02 to 2013/14

Prepared August 13, 2014

Definition of Consulting: "any firm or individual providing expert advice/opinion on a non-recurring basis to support/ assist management decision making".

Vendor Name	Contract / Description	Category	Fiscal Year Contract Awarded	Contract Value
SWEENEY STERLING FINLAYSON & CO. ARCHITECTS INC.	Construction, design and cost feasibility study, including retail strategy for Canada Square parking garage	Central Waterfront	2007/08	329,287
HR&A ADVISORS INC.	Financial analysis and development of retail and cultural strategies for Canada Square and park	Central Waterfront	2008/09	54,138
Contracts less than \$50,000 threshold				15,375
Sub-Total Central Waterfront				398,800

DELTA ORGANIZATION & LEADERSHIP LIMITED	TWRC Act-mandated review of TWRC's Organizational Governance and comparisons with similar organizations	Corporate	2004/05	114,968
ii3 INC.	Document Management needs assessment, system design and selection and Software Consulting Services	Corporate	2004/05	65,031
CDIT INC.	IT Consulting Services; lead selection and implementation of a document management system, including vendor negotiation support	Corporate	2005/06	90,685
CUNDARI SFP	TWRC to Waterfront Toronto Marketing & Branding Strategy	Corporate	2006/07	363,205
DELTA ORGANIZATION & LEADERSHIP LIMITED	Value for Money Audit at request of city of Toronto	Corporate	2006/07	327,219
KPMG LLP	District Energy business plan, financial model review and commercial structuring consultation	Corporate	2006/07	1,439,258
H WILKINSON CONSULTING GROUP INC.	Report on development and establishment of provincially-compliant Pay Equity program	Corporate	2007/08	58,675
HR&A ADVISORS INC.	Development of Strategy to establish and operate a Waterfront Parks Maintenance Funding (Endowment) program	Corporate	2007/08	165,742
WAKEHAM & ASSOCIATES MARKETING INC.	Study, literature review, analysis and assessment on fundraising/naming rights strategy and report	Corporate	2008/09	68,439
Contracts less than \$50,000 threshold				391,692
Sub-Total Corporate				3,084,914

KUWABARA PAYNE MCKENNA BLUMBERG ARCHITECTS	Development Concept for Foot of Yonge St. Park and public space	East Bayfront	2004/05	91,849
TD CORNERSTONE COMMERCIAL	Real Estate financial and brokerage services for Foot of Yonge St. Park land acquisition	East Bayfront	2005/06	300,000
HOWE GASTMEIER CHAPNIK LIMITED	Study and proposed mitigation strategies for noise and vibration on East Bayfront residential development; support for zoning by-law appeals	East Bayfront	2006/07	102,847
URBAN STRATEGIES INC.	Strategy and project coordination for East Bayfront residential developer proposal call RFP	East Bayfront	2007/08	497,710
KPMG LLP	Review of East Bayfront developer proposal call RFP and financial due diligence and assessment of developer proposals; negotiation support	East Bayfront	2008/09	99,082
HDR CORPORATION	East Bayfront Transit Implementation Study and financial analysis; development of alternative concepts	East Bayfront	2011/12	561,935
KPMG LLP	Financial & real estate advisory services- East Bayfront Innovation District/Centre	East Bayfront	2012/13	98,150
Contracts less than \$50,000 threshold				235,240
Sub-Total East Bayfront				1,986,813

PACE ARCHITECTS	Research, planning and consultation for report to City on Gardiner/Lakeshore corridor options	Gardiner	2003/04	143,786
THE KIRKLAND PARTNERSHIP INC.	Research, urban design consulting, workshops and report/presentation on Gardiner/Lakeshore corridor options	Gardiner	2003/04	112,331
THE STRATEGIC COUNSEL	Strategic communications advice and rollout plan for Gardiner/Lakeshore corridor study	Gardiner	2004/05	65,625
Contracts less than \$50,000 threshold				24,402
Sub-Total Gardiner				346,145

HUTCHISON MANAGEMENT INTERNATIONAL	Intelligent Communities: Research and report on best practices and business case for Broadband Communication Infrastructure Master Plan and strategic roadmap	Intelligent Communities	2005/06	89,254
HUTCHISON MANAGEMENT INTERNATIONAL	Intelligent Communities: development of corporate vision, funding models and assessing industry/sector interest	Intelligent Communities	2006/07	72,000
1749104 ONTARIO LIMITED	Intelligent Communities: Ultra high-speed broadband business case and financial model consulting	Intelligent Communities	2008/09	126,500
CREVA REALTY	Intelligent Communities: Business advisory services for commercial broadband infrastructure agreement and long-term strategy	Intelligent Communities	2008/09	154,683
KPMG LLP	Due diligence of Intelligent Communities business case; financial modelling and commercial advisory services	Intelligent Communities	2008/09	153,397
OPENGLOBAL	Intelligent Communities: Review of broadband commercial agreement; contract and negotiation support	Intelligent Communities	2008/09	72,889
Contracts less than \$50,000 threshold				65,561
Sub-Total Intelligent Communities				734,285

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SWEENEY STERLING FINLAYSON & CO. ARCHITECTS INC.	Strategic Plan for the development of the Port Lands consistent with CWSP, implementation roadmap and plan	Port Lands	2005/06	334,723
DELOITTE & TOUCHE LLP	Regional Sports Complex Feasibility Study on self-financing	Port Lands	2006/07	126,116
IBI GROUP	Financial feasibility study for Port Lands development, including infrastructure requirements and revenue streams	Port Lands	2007/08	194,410
CUSHMAN & WAKEFIELD LIMITED	Market demand/economic analysis, financial modelling, development phasing and funding for Port Lands Acceleration Initiative	Port Lands	2011/12	424,120
PLANNING ALLIANCE	Planning and infrastructure framework/Master Plan & Urban Design Parameters for the Port Lands Acceleration Initiative	Port Lands	2011/12	342,510
PRICEWATERHOUSECOOPERS LLP	Market sounding services and report for the Port Lands Acceleration Initiative	Port Lands	2011/12	98,000
Contracts less than \$50,000 threshold				97,854
Sub-Total Port Lands				1,617,732
SWEDISH TRADE COUNCIL	Strategic advice and third-party review of TWRC sustainability framework; best-practices comparison	Sustainability	2004/05	161,302
Contracts less than \$50,000 threshold				89,510
Sub-Total Sustainability				250,813
KPMG LLP	Financial advisory and negotiation services on West Don Lands Development financing / analysis and evaluation	West Don Lands	2005/06	248,761
URBAN DESIGN ASSOCIATES	Evaluation of West Don Lands Phase 1 & 2 block planning and developer proposals	West Don Lands	2005/06	260,767
CB RICHARD ELLIS LIMITED	Feasibility study of non-residential uses in West Don Lands; report and implementation strategy	West Don Lands	2007/08	92,123
URBAN STRATEGIES INC.	West Don Lands Park project management; planning approval and process lead; project coordination for WDL residential developer proposal call RFP	West Don Lands	2007/08	118,284
LEVITT GOODMAN ARCHITECTS LTD	Feasibility Study for public library and mixed use facility in West Don Lands	West Don Lands	2009/10	52,745
Contracts less than \$50,000 threshold				240,291
Sub-Total West Don Lands				1,012,970
IBI GROUP	Waterfront-wide transportation demand forecasting and transit assessment/interim transit options	Wider Waterfront	2003/04	116,450
MACVIRO CONSULTANTS INC.	Western Beaches Watercourse & Dragon Boat facility business case and feasibility study	Wider Waterfront	2004/05	168,167
N. BARRY LYON	Real estate consulting, precinct planning and urban planning consultation for East Bayfront and West Don Lands precincts	Wider Waterfront	2004/05	100,547
MONTEITH-BROWN PLANNING CONSULTANTS	Development of comprehensive Marine Use Strategy for TWRC, including research, analysis and development of objectives	Wider Waterfront	2005/06	108,450
Contracts less than \$50,000 threshold				4,475
Sub-Total Wider Waterfront				498,089
Total Consulting Contracts				9,930,561